

**THE NAVAJO NATION
FACILITIES MAINTENANCE DEPARTMENT
REQUEST FOR PROPOSALS (RFP)
RFP # 26-06-4180DB
FMD-FENCE REPLACEMENT 2026
NAVAJO NATION BUILDINGS
DUE: FRIDAY, JULY 10, 2026, 4:00 P.M.**

The Navajo Nation Facilities Maintenance Department (here after referred to as FMD) invites interested qualified contractors to bid on 4 locations for fence replacement on the Navajo Nation. This contract shall begin August 03, 2026, and end December 31, 2026.

The intent of this request for proposal is to replace aged fencing and gates efficient for use and operation by the Navajo Nation facility buildings.

PRE-BID MEETING FOR ALL PROSPECTIVE ENTITIES WILL TAKE PLACE ON JULY 08, 2025, AT 11:00 A.M. THE DESIGNATED MEETING PLACE IS AT THE NAVAJO NATION FACILITIES MAINTENANCE DEPARTMENT, 2431 NORTH ROUTE 12, FORT DEFIANCE, ARIZONA 86504.

**REQUEST FOR PROPOSALS
DUE: July 10, 2026, 4:00 P.M.**

The FMD is accepting proposals from qualified fencing companies to provide the replacement of existing fencing and gates throughout the Navajo Nation. The award of the contract shall be determined by the FMD and the Navajo Nation Procurement and Business Development Departments in accordance with the Navajo Nation Preference Laws.

Responses to this *RFP shall be submitted to the Navajo Nation Facilities Maintenance Department* at 2431 North Route 12, Fort Defiance, Arizona at the date and time noted above. All proposals must be clearly marked **RFP# 26-06-4180DB FMD FENCE REPLACEMENT 2026**. No oral, telephonic, emailed, addresses not specifically stated above or faxed corrections, deletions, or additions to any response shall be accepted. The FMD reserves the right to reject any or all responses, and to waive any or all formalities in connection with this request. Any responses received after the above scheduled due date and time shall not be accepted or considered.

1. AVAILABILITY OF FUNDS

Any contract award resulting from this RFP is contingent upon the availability of funds appropriated to the Facilities Maintenance Department (FMD) for this project. In the event funds are not available, any agreement executed pursuant to this RFP shall be deemed void and of no force or effect. FMD reserves the right to negotiate the overall contract price based on available funding. FMD may award all or a portion of the listed project locations.

2. AGREEMENT

The FMD, upon mutually agreed to and acceptable terms and conditions with the successful responder/consultant, shall enter into a formal agreement for a mutually agreed to fee and period of time. The FMD reserves the right, subject to mutual agreement with the successful responder/consultant, to extend the terms of this agreement, at the proposed rate, for a mutually agreed upon period of time.

3. CANCELLATION OF AGREEMENT

The FMD reserves the right to cancel any contract/agreement, at any time, with thirty (30) days prior written notice to the consultant, should any of the following conditions exist:

- Funds are not appropriated by the FMD for continuance of this agreement.
- The FMD, through changes in its requirements, method of operation, or program operation no longer has a need for the service.

4. INSURANCE REQUIREMENTS

The selected entity, upon receiving authorization to proceed, shall provide a certificate of insurance in amounts, from carriers, and under terms acceptable to the Navajo Nation. Questions regarding acceptable insurance requirements may be directed to Navajo Nation Risk Management at (928) 871-6335.

The entity selected shall provide evidence of insurance coverage from a company or companies with an A.M. Best rating of A- (VII) or better. Such insurance will protect and indemnify the Navajo Nation from claims which may arise out of or result from any obligation under this agreement, whether such obligations are the Contractor's or those of a subcontractor or any person or entity directly or indirectly employed by said Contractor. Minimum coverage is as follows:

- a) Workers Compensation: Consultant shall provide workers compensation and employer's liability insurance that complies with the regulations of the Navajo Nation with limits no less than \$100,000 each accident by bodily injury; \$100,000 each accident by disease and a policy limit of \$500,000.
- b) Commercial General Liability Insurance: Consultant shall provide commercial general liability insurance policy that includes products, operations and completed

operations (with no exclusion for sexual abuse or molestation). Limits should be at least: Bodily injury & property damage with an occurrence limit of \$1,000,000: Personal & advertising injury limit of \$1,000,000 per occurrence: General aggregate limit of \$2,000,000 (other than products and completed operations): Products and completed operations aggregate limit of \$2,000,000. The policy shall name the Navajo Nation as an additional insured. Such coverage will be provided on an occurrence basis and will be primary and shall not contribute in any way to any insurance or self-insured retention carried by the Navajo Nation. Such coverage shall contain a broad form contractual liability endorsement or similar wording within the policy form.

- c) Commercial Automobile Insurance: Consultant shall provide commercial automobile insurance for any owned autos (symbol 1 or equivalent) in the amount of \$1,000,000 each accident covering bodily injury and property damage on a combined single limit basis. Such coverage shall also include hired and non-owned automobile coverage.
- d) Include a statement that no conflicts of interest exist in the provision of the services.
Umbrella Liability Insurance: Consultant shall provide an umbrella liability policy in excess (without restriction or limitation) of those limits described in items (A) through (C). Such policy shall contain limits of liability in the amount of \$1,000,000 each occurrence and \$1,000,000 in the aggregate which may be amended during the term of the contract if deemed reasonable and customary by the Navajo Nation at the sole cost and expense of the Contractor. As to the insurance required, the insurer(s) and/or their authorized agents shall provide the Navajo Nation with certificates of insurance prior to execution of the agreement by the Navajo Nation, describing the coverage.

5. AWARDING THE SERVICES

The services shall be awarded to the consultant whose qualifications are deemed to best provide the services desired, considering the requirements, terms and conditions contained in the request for proposals and the criteria for evaluating proposals in accordance with the Navajo Nation Procurement Laws and Regulations.

6. SUBMISSION OF QUESTIONS

Questions relating to this request for proposals must be submitted in writing to the following (faxed or emailed questions are acceptable):

Navajo Nation Facilities Maintenance Department
Post Office Box 528
Fort Defiance, Arizona 86504
Attn.: Marcus C. Tulley
Fax: 928-729-4267

Email: marcustulley@navajo-nsn.gov

To ensure consistent interpretation of certain items, answers to questions the FMD deems to be in the interest of all will be made available to all other respondents.

7. PROPOSAL SUBMISSION – AMENDED

Three (3) complete sets of the proposals along with a sample of your work are to be submitted to the FMD no later than at 4:00 P.M. clearly labeled as follows: **RFP # 26-06-4180DB FMD-FENCE REPLACEMENT 2026** and shall be addressed and mailed or hand delivered to:

PHYSICAL ADDRESS:	MAILING ADDRESS:
NN Facilities Maintenance Department 2431 North Route 12 Fort Defiance, Arizona 86504 Attn.: Marcus C. Tulley	NN Facilities Maintenance Department Post Office Box 528 Fort Defiance, Arizona 86504 Attn.: Marcus C. Tulley

8. ATTACHMENTS

Appendix A provides a list of facilities selected for fencing replacements.

9. SCOPE OF SERVICES

Scope of Work:

The Navajo Nation is requesting proposals from qualified contractors to remove and replace existing fencing and gates at selected Navajo Nation office buildings. The selected contractor shall furnish all labor, materials, equipment, and incidentals necessary to install new fencing, hardware, and gates at locations designated by the Facilities Maintenance Department (FMD), in accordance with all applicable codes, standards, and specifications.

Fencing Specifications

The contractor shall provide fencing and gate systems that meet or exceed the following minimum specifications:

- Fence Type: Commercial-grade chain-link fencing, minimum 9-gauge fabric, galvanized, with 2-inch mesh.
- Fence Height: Minimum 6 feet, or as specified in Appendix A.
- Posts and Rails:
 - Line posts: 2³/₈-inch O.D. galvanized steel, Schedule 40.
 - Terminal, corner, and gate posts: 2⁷/₈-inch O.D. galvanized steel, Schedule 40.
 - Top rail: 1⁵/₈-inch O.D. galvanized steel, continuous.
- Gates:

Swing or slide gates as specified per location.

Welded galvanized steel frames with commercial-grade hinges, latches, and locking hardware.

- Footings:
Concrete footings sized per engineering requirements and soil conditions, minimum 24-inch depth unless otherwise required.
- Coatings:
All steel components shall be hot-dip galvanized or powder-coated to ensure corrosion resistance.
- Security Enhancements (where applicable):
Three-strand barbed wire outriggers.
Lockable gate hardware is compatible with Navajo Nation security requirements.
Tamper-resistant fasteners.

Site Work

The contractor shall furnish all equipment, materials, and labor to complete the site work associated with this project, as outlined in Appendix A. This includes site preparation, grading as needed, layout, excavation, concrete placement, and restoration of disturbed areas.

Demolition

The contractor shall demolish and remove all existing fencing, gates, posts, concrete footings, and related fixtures necessary to complete the improvements. All removed materials shall be reused, recycled, or disposed of in accordance with applicable laws and Navajo Nation requirements.

Security of Premises

The contractor is responsible for maintaining the security and integrity of all project sites during non-working hours, weekends, and holidays. Requirements include:

1. Ensuring all open fence lines, removed gates, or unsecured perimeters are temporarily secured at the end of each workday.
2. Installing temporary fencing, barricades, or lockable barriers as needed to prevent unauthorized access.
3. Coordinating with FMD and Navajo Nation security personnel when site conditions require additional protective measures.
4. Maintaining a safe and secure environment for employees, visitors, and property throughout the duration of the project.

Warranty

The contractor shall provide a manufacturer's warranty of not less than five (5) years on all fencing materials, and a one (1) year warranty on labor and workmanship, effective

upon final acceptance by the Navajo Nation. The contractor is responsible for filing and executing all manufacturer warranty certificates upon completion of the contract work.

Service Response Requirements

All complaints, service issues, or corrective work, including recall work or performance-related concerns, must be addressed within 24 hours of notification by the Navajo Nation. All such services shall be provided at no additional cost to the Nation.

Clean Up

The contractor shall be responsible for all construction-related clean-up and the proper disposal of debris generated by the project. Work areas shall be maintained in a neat and orderly condition throughout the duration of the project.

The contractor shall isolate and secure work areas to minimize impacts to adjacent occupied or non-work-related spaces; however, some dust and debris may occur and should be anticipated. All debris, waste materials, and surplus items shall be removed from the site daily or as directed by FMD.

10. QUALIFICATION REQUIREMENTS AND FORMAT

The following material is to be included in all responses and received by the date and time noted above in order for any entity to be considered:

Title Page showing that the proposal submitted is for **RFP # 26-06-4180D – FMD FENCE REPLACEMENT 2026**

- a. The entity name, contact person information and date of response.
- b. Table of Contents
- c. Information described in the following:

Technical Proposal Section

Section I: Company Profile

This section should state the size of the entity, the type of entity, the entity's background, and the location and/or office from which the work on this project shall be performed.

Section II: Experience

The response should include details of experience with facility commercial fencing installation for educational and government facilities. In addition, interested entities must have at least ten years minimum experience performing commercial fencing services.

Section III: References

Include a list of references and contact information in the response. This list should include past and present clients as outlined in Experience above, including names and telephone numbers of contact people. Further, Certificates of Good Standing from applicable state Business Bureau.

Section IV: Specific Approach, Sample Reports and Management Plan

Provide details regarding your approach to completing all fencing installation and services for all listed facilities in this RFP. Include a management plan with qualifications of the staff you propose for this project along with resumes of the key personnel who would be assigned to this project as well as any consultants, engineers, etc. to be used.

Section V: Budget & Cost Breakdown Information

Include a detailed cost proposal as follows broken down by each project with a grand overall total for each of the following areas:

Price per square footage

Cost of Materials

Navajo Nation Tax 6% (list separately Kayenta Township and Tube City regions)

Total Cost

Section VI: Additional Information

Include in this section any additional information you wish to provide to the FMD relevant to the analysis.

Please be advised that the person(s) signing a formal response must be authorized by your organization to contractually bind the entity with regard to prices and related contractual obligations for the delivery terms.

Company Name

Authorized Signature

Title

Printed Name

Phone, Fax, Email, Website Address

Section VII: Required Documents (A MUST DOCUMENTS)

1. Employee Certification and Degrees
2. Comprehensive Scope of Work
3. Certificate of Non-Debarment (Navajo Nation Form)
4. Certification of Non-Collusion (Navajo Nation form)
5. Certificate of Insurance (must meet the criteria stated in Section 4. Insurance Requirements).
6. Federal IRS W-9 Form (signed)
7. Safety Data Sheet (Information for all Chemical Intending to Use)
8. Copy of Organization Safety Plan.
9. Navajo Nation Tax Breakdowns
(See Section V. Budget & Cost Breakdown Information)
10. Payment and Performance Bond, if applicable

11. INTERVIEW AND SELECTION PROCESS

Interviews will only be conducted if proposals are determined to be very close in scoring or tied based on the evaluation criteria established in this RFP.

The Facilities Maintenance Department (FMD) shall select the successful respondent to provide the requested services. Respondents submitting the most responsive proposals may be invited to an interview with the FMD. During the interview process, respondents shall be required to present all costs, rates, and any additional information necessary to clarify their proposed consulting services.

If the FMD elects to procure the consultant services described in this request, it will enter into a contract or agreement with the most responsible respondent whose proposal is determined to be in the best interest of the FMD. All responses will be evaluated against the criteria contained herein, and any resulting award shall be made in accordance with standard Navajo Nation purchasing procedures.

The FMD reserves the right to reject any or all responses, in whole or in part, for any reason; to negotiate modifications to proposed terms; and to waive minor inconsistencies with the RFP. The FMD further reserves the right to make its selection based on qualifications, demonstrated experience in providing similar services, overall responsiveness to the requirements of this RFP, and, if necessary, an interview process. The FMD may negotiate a final contract or agreement with the selected Consultant.

12. ANTICIPATED TIME-LINE

June 17, 2026,	Issue RFP
July 08, 2026,	11:00 A.M. Pre-bid Meeting
July 10, 2026,	4:00 P.M. Proposals due
July 14, 2026,	9:00 A.M. Bid opening

APPENDIX "A"

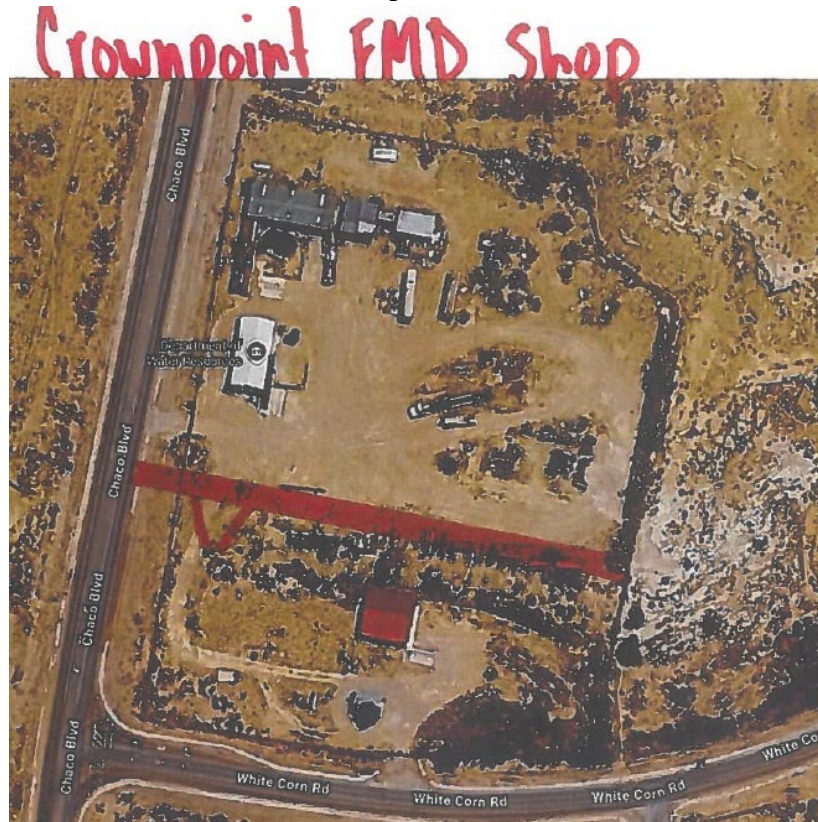
Location A – Crownpoint FMD Shop, Crownpoint, New Mexico

A. Fencing Installation:

- Furnish and install 435 linear feet of 6-foot-high, 9-gauge galvanized chain-link fence.
- Line posts: 2³/₈-inch AP40, set at 10 feet on center.
- All posts set in concrete.
- Top rail: 1⁵/₈-inch AP40.
- Furnish and install 435 linear feet of three-strand barbed wire.

B. Gate Installation

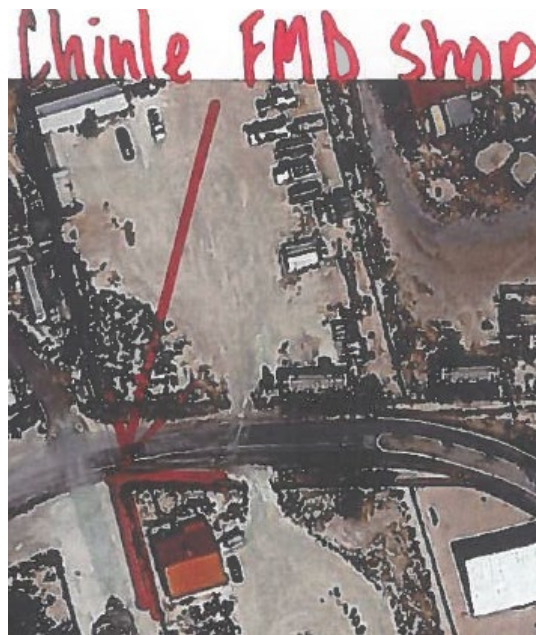
- Furnish and install one 10-foot-wide, 6-foot-high gate with three-strand barbed wire.
- Gate hinges: 180-degree hinges.
- Gate latch: DAC400.
- Furnish and install two duckbill hold-opens.



**Location B – Chinle FMD Shop (Damaged Corner Repair) Building No. 2534
Chinle, Arizona**

A. Corner Repair Work:

- Furnish and install one 6-foot corner post, set in concrete.
- Furnish and install two tension bars.
- Furnish and install top rail and hardware (two sections).
- Furnish and install three-strand barbed wire with all required hardware.



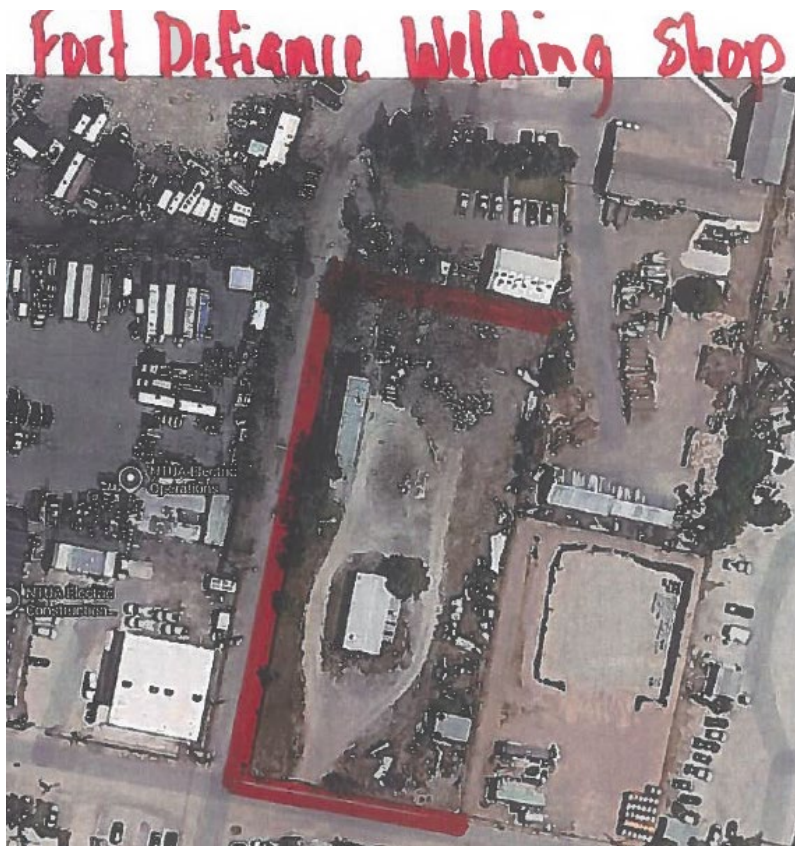
Location C – Fort Defiance Welding Shop, Fort Defiance, Arizona

A. Fencing Installation:

- Furnish and install 743 linear feet of 6-foot-high, 9-gauge galvanized chain-link fence.
- Line posts: 2³/₈-inch AP40, set at 10 feet on center.
- All posts set in concrete.
- Top rail: 1⁵/₈-inch AP40.
- Furnish and install 435 linear feet of three-strand barbed wire.

B. Gate Installation:

- Furnish and install one 20-foot-wide, 6-foot-high gate with three-strand barbed wire.
- Gate hinges: 180-degree hinges.
- Gate latch: DAC400.
- Furnish and install two duckbill hold-opens.



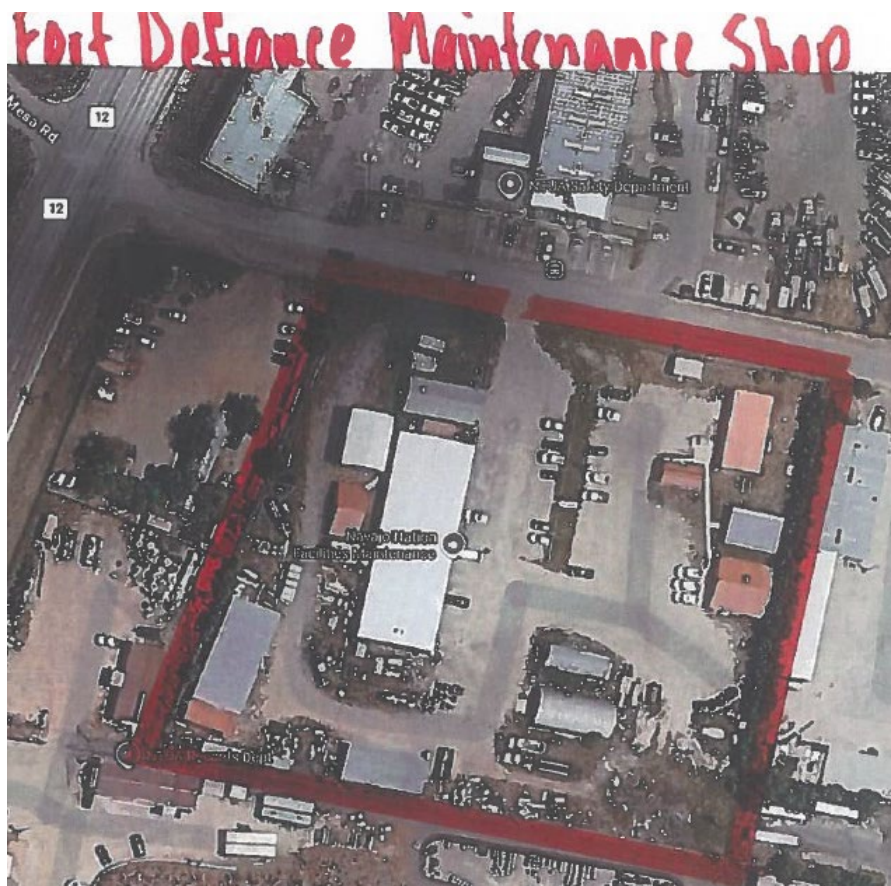
Location D – Fort Defiance FMD Office, Fort Defiance, Arizona

A. Chain-Link Fencing Installation:

- Furnish and install 1,522 linear feet of 6-foot-high, 9-gauge galvanized chain-link fence.
- Line posts: 2³/₈-inch AP40, set at 10 feet on center.
- All posts set in concrete.
- Top rail: 1⁵/₈-inch AP40.
- Furnish and install 1,522 linear feet of three-strand barbed wire.

B. Wrought Iron Installation:

- Furnish and install 379 linear feet of 6-foot wrought iron fencing with spear-point top.
- Install one 20-foot rolling gate at the main entrance.
- Install all required wrought iron components, including:
- Hardware, balusters, rails, scrolls, bars, newels, rings, hammered tubing, panel rosettes, spear points, finials, rollers, and associated fittings.



NAVAJO NATION CERTIFICATION
Regarding Debarment, Suspension, and Contracting Eligibility

 Consultant/Project Name

 Project/Work Location

1. Applicant acknowledges, in accordance with the Navajo Nation Procurement Act, 12 N.N.C. §§ 301 *et seq.*, as amended from time to time, to the best of its knowledge, that Applicant, in either its present form or in any other identifiable capacity, has not:
 - a. been convicted in any jurisdiction of the commission of a criminal offense incident to obtaining, or attempting to obtain, a public or private contract or subcontract, or in the performance of such contract or subcontract;
 - b. been convicted in any jurisdiction of embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, or any other offense indicating a lack of business integrity or business honesty, which currently, seriously, and directly affects responsibility as a Navajo Nation contractor;
 - c. been convicted in any jurisdiction under any antitrust statute arising out of the submission of offers;
 - d. violated contract provisions, such as having:
 - i. deliberately failed, without good cause, to perform in accordance with the contract specifications, purchase descriptions, or within the time limit provided in the contract; or
 - ii. a recent record of failure to perform, or of unsatisfactory performance, with the terms of any contract;
 - e. engaged in any other cause so serious and compelling as to affect Applicant's responsibility as a Navajo Nation Contractor, including debarment or suspension by the Navajo Nation or another government.
2. Applicant certifies that the individual named below is authorized to represent Applicant for purposes of the declarations in this certification, and that all such declarations are made on behalf of Applicant and all of its owners, partners, officers, members, employees, officials, agents, or parties-in-interest;
3. Applicant acknowledges that, if the Navajo Nation determines that this executed Certification is untrue or not wholly accurate, the Navajo Nation shall have grounds to terminate the procurement award or executed contract and pursue other legal remedies, at the Navajo Nation's discretion.
4. Applicant certifies that, to the best of its knowledge, it is eligible to do business with the Navajo Nation in its present form or in any other identifiable capacity pursuant to 12 N.N.C. §§ 1501-16 and 5 N.N.C. §§ 201-380.
5. Applicant acknowledges that per 12 N.N.C. § 1505, it will not be eligible to contract with the Navajo Nation if deemed ineligible by the appropriate department or entity of the Navajo Nation which receives the Applicant's request for consideration for a business opportunity.

 Applicant Name

 Printed name individual signing on Applicant's behalf

 Applicant Address

 Title of individual signing on Applicant's behalf

 Applicant Address

 Signature of individual signing on Applicant's behalf

 Applicant Address

 Date

NAVAJO NATION CERTIFICATION
Regarding Non-Collusion

Consultant/Project Name

Work Location

In accordance with Navajo Nation Procurement Act, 12 N.N.C. §§ 301-80, Applicant, in either its present form or in any other identifiable capacity, certifies and acknowledges the following:

1. Applicant is submitting an offer that is genuine and not collusive or a sham to the Navajo Nation for the above-named Project;
2. Applicant is fully informed regarding the preparation and required content of its offer, including all pertinent circumstances governing submission of its offer to the Navajo Nation;
3. Applicant has in no way colluded, conspired; connived; or agreed, directly or indirectly, with any other entity, offeror, or person regarding the proposed contract for the Project, to:
 - a. submit a sham offer to the Navajo Nation, or
 - b. refrain from submitting an offer to the Navajo Nation;
4. Applicant has not in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference, with any other entity, offeror, or person, to:
 - a. fix any price or fee relating to its offer or of any other entity, offeror, or person, or
 - b. fix any price, overhead, profit, reimbursement, or cost element of its offer, or that of any entity, offeror, or person;
5. Applicant has not, through any collusion, conspiracy, connivance, or unlawful written or oral agreement, secured any advantage against the Navajo Nation or against any other entity, offeror, or person interested in the proposed contract for the Project;
6. that the individual named below is authorized to represent Applicant for purposes of the declarations in this certification, and that all such declarations are made on behalf of Applicant and all of its owners, partners, officers, members, employees, officials, agents, or parties-in-interest;
7. all statements set forth herein, and in its offer submitted to the Navajo Nation, are true; and
8. that, if the Navajo Nation determines this executed Certification is untrue or not wholly accurate, the Navajo Nation shall have grounds terminate the contract award or contract and pursue other legal remedies, at the Navajo Nation's discretion.

Applicant Name

Printed name individual signing on Applicant's behalf

Applicant Address

Title of individual signing on Applicant's behalf

Applicant Address

Signature of individual signing on Applicant's behalf

Applicant Address

Date